

## Thierry PAULAIS

### ***Professional experience***

- **Mid 2015 - present: AFD** (Agence française de développement)

#### **Director of Papeete agency**

Director of an agency covering the whole of French Polynesia with fifteen employees and annual commitments in the region of 60 à 80 million euros depending on year. In this capacity as director, appointed Administrator of the SOCREDO Bank, Tahiti International Airport and Air Tahiti. Tasks include visits to the five Polynesian archipelagoes to appraise projects concerning infrastructure, environment and biodiversity. Providing support to the Polynesian Government for the establishment of public policies particularly in the offshore fisheries and aquaculture sector. Establishing cooperation projects with the Cook Islands and Fiji.

- **2012 - mid 2015 : AFD** (Agence française de développement)

#### **Deputy Director, Africa Department**

The Africa Department is the biggest in the AFD group with an annual level of commitments amounting to 2.5 billion euros. The position involved monitoring the portfolio of activities in the continent's twenty-two agencies. Geographical responsibility in Eastern and Southern Africa. Chairman of the Department's credit committee for the geographical zone and member of the FISEA investment fund credit committee for the African continent.

- **2007 - 2012: World Bank– Cities Alliance** (Washington, USA)

#### **Senior Urban Finance Specialist**

Director of a research program. This program resulted in the publication of the book *Financing Africa's cities*, published in 2012 in French and English by the AFD and the World Bank.

- **2002 - 2007: AFD** (Agence française de développement)

#### **Head of Urban Development Division**

Creation of the ex-nihilo Division that gradually increased in power to attain 300 million euros in commitments for around fifteen annual loans and grants for local authorities or States worldwide.

- **2000 - 2002: AFD** (Agence française de développement)

#### **Project Director, Mediterranean Department**

The Department covers middle-income countries (such as Morocco, Algeria, Tunisia and Lebanon) and lesser-developed countries (Mauritania, Horn of Africa, etc.)

- **1994 - 2000: CDC** (Caisse des dépôts et consignations) France

**Head of 'Urban Policy' unit** (Loans Directorate)

The Urban Policy unit (4-6 employees) implemented the range of financial products devoted to urban development and local authority equipment.

**Area Manager for Pacific (Savings Fund Directorate)**

From 1997, and in conjunction with the position outlined above, Area Manager for New Caledonia and French Polynesia for all aspects of interest to the Savings Fund Directorate and the Urban Renewal Directorate.

- **1991-1994: SCIC AMO**, Société française d'assistance à la maîtrise d'ouvrage (French project management assistance company)

**Deputy Director of International Affairs Division**

8 staff members. The position included the management of studies, general and methodological coordination of projects and the technical and commercial responsibility for West and Central Africa.

- **1988 - 1991: BETURE SETAME**, French engineering office.

**Product manager. Initially Product Manager for 'The programming and economic feasibility of projects'**

Advising local authorities on urban and economic development planning and feasibility of urban or property development operations, economic analysis of projects.

- **1980 - 1988: BCEOM**, French engineering company

**Researcher then Director of Studies at the Regional and Urban Development Division.**

This role included project implementation, budget management and commercial activities. 80% of BCEOM's activity was directed towards exports. Studies undertaken personally were conducted in 18 countries (Maghreb, Sub-Saharan Africa and Asia).

## ***Training***

- Doctorate in Economic Science (*Université Paris X*)
- Masters degree in Urban Planning (*Ecole nationale des ponts et chaussées*)
- Qualified Architect DPLG (Paris)

## ***Civil Status***

- French nationality
- Date of birth: 6th April 1952.